



EUROCHAMTT

EUROPEAN BUSINESS CHAMBER IN
TRINIDAD AND TOBAGO

A MEMBER OF:



EBO WORLD WIDE NETWORK ASBL –
*The Voice of European Business
Abroad*



BOURBON

Building together a sea of trust



TRUST WELL PLACED
INSPECTIONS
QUALITY
LOGISTICS
MARINE TECHNICAL SERVICES

BREAKFAST SEMINAR -JULY 5th , 2017;

9.30 am – 11.30 am

Crews Inn Hotel & Yachting Centre

EXPLORING THE OPPORTUNITIES WITH EUROPEAN BUSINESS IN COMMERCIAL MARITIME SECTOR IN TRINIDAD AND TOBAGO

Trinidad and Tobago's geographic position outside of the hurricane belt and between major trade routes in North and South America as well as its proximity to the Panama Canal have contributed to the natural development of a maritime industry, both commercial maritime and leisure marine. Additionally, Trinidad and Tobago's Oil and Gas sector is closely linked to the maritime sector as the former serves as a major market for the latter due to the demand for logistics services by Oil and Gas exploration, production and distribution companies as well as other energy based industries.

The Government of Trinidad and Tobago has identified Commercial Maritime and Marine Leisure sectors among priority sectors for development. Private, international, regional and/or local technical and investment partners will be needed if these sectors are to develop further. Refer to promotion by the Ministry of Trade and Industry and INVESTT:

- <http://tradeind.gov.tt/index.php/issue-areas/commercial-maritime/>
- <http://tradeind.gov.tt/index.php/issue-areas/leisure-marine1/>
- <http://www.investt.co.tt/available-industries/maritime-industries>

Europe has strong and well established expertise in both commercial maritime and leisure marine sectors. Furthermore, several European companies already operate in Trinidad and Tobago and see opportunities to expand once the business environment for investors is attractive. European companies operating in the maritime sector include:

- Bourbon Trinidad Limited (French, specialised boat operations for offshore Oil and Gas industry); <http://www.bourbonoffshore.com/en>
- Fugro Survey Caribbean Inc. (Dutch, seismic surveys): <https://www.fugro.com/about-fugro/locations/latin-america/trinidad-and-tobago#>
- Oldendorff Carriers Trinidad &Tobago Ltd. (German, major shipping and transshipment of specialised cargo): <https://www.oldendorff.com/pages/transshipment/trinidad>
- Peterson Integrated Logistics TT Ltd. (Dutch logistics company): <https://petersoncontrolunion.com/en>
- Saipem (Italian, drilling services and Engineering & Construction): http://www.saipem.com/sites/SAIPEM_en_IT/home/saipem-homepage.page
- Van Oord (Dutch, dredging company): <http://www.vanoord.com/>

The time is right and Trinidad and Tobago needs to act quickly

Growth in maritime services could come about due to:

- ExxonMobil's 'world class' oil find off Guyana's coast. This is expected to open markets for maritime service providers located in Trinidad and Tobago who may consider using Trinidad as the base for their operations;
- The Panama Canal capacity expansion which is expected to increase the number of Post-Panamax vessels passing through that canal. Larger boats passing through the canal may increase the market for feeder lines in and around the Caribbean requiring port, bunkering, ship chandlery, dry docking services among others;
- The fleet of water taxis now in operation and growing interest in increasing the use of waterways for transport;
- The fleet of Coast Guard vessels requiring regular docking and maintenance services;
- Visiting leisure boats requiring a long list of services from marinas and boat yards to artisan technicians and craftsmen;
- On-going challenges of the ferry service between Trinidad and Tobago offering opportunities for alternative service providers;
- The University of Trinidad and Tobago's (UTT's) maritime industry campus capacity to certify in Maritime Operations, Nautical Sciences and Operational Maritime Management;
- The fact that UTT has been selected as one of five Maritime Technology Cooperation Centres to be set up internationally by the International Maritime Organization (IMO) with funding from the EU, to address ship energy-efficiency technologies and operations, and the reduction of harmful emissions from ships;

Additionally, this year on 5-6 October 2017, the European Union will host the 4th edition of the "Our Ocean" conference in Malta, for global leaders to commit to new actions to ensure sustainable fisheries, to mitigate climate change impacts, to announce new marine protected areas and to fight marine pollution: <http://www.ourocean2017.org/>. A conference such as this and the expected commitments to be made may highlight the pollution of the Gulf of Paria, a major waterway and the North coast and the need for technology and investment to address pollution in these waters.

The European Business Chamber in Trinidad and Tobago (EUROCHAMTT) was established to promote market access of European business in Trinidad and Tobago and to facilitate partnerships between European and Trinidad and Tobago businesses. Consistent with this role, we plan to host a breakfast seminar on **July 5th, 2017** at the Crews Inn Hotel & Yachting Centre from 9.30 to 11.30 a.m. highlighting the maritime sector.

Objectives of the Seminar:

The objectives of this seminar are to:

1. Promote the business expansion and potential investment opportunities seen by some of European companies particularly in commercial maritime;
2. Use the gathering for information exchange and networking among key players and
3. Use the proceedings as a catalyst for discussing further action needed.

Presenters

The key note presentation will be made jointly by Peterson (Dutch logistics company) and Bourbon Trinidad Limited (French, boat operations). The Ministry of Trade and Industry and the Delegation of the European Union to Trinidad and Tobago have been invited to make opening remarks.

Target

- International, regional and private companies interested in learning more about the opportunities in the commercial maritime sector with a view to investing and partnering are encouraged to register;
- Existing operators in the maritime sector are strongly encouraged to be there to network and also to let their voices be heard;
- Educators, human resources recruiting and skills training institutes for the maritime sector such as UTT, MARPOL, Caribbean Fisheries can learn of international operating requirements and standards;
- Government regulators in this sector are particularly targeted including: Maritime Services Division of the Ministry of Works and Transport and Customs.

Registering

Pre event registering is essential. Full tables for 8 persons may be reserved or bookings may be done on a per person basis. Cost is TTD 350.00 per person. A limited number of company displays will be permitted at a cost TTD 1,200 per table display.

Reservation and arrangements for tickets could be made by simply sending details (organisation, names, positions, emails and telephone numbers to events@eurochamtt.org).

For further details, interested persons may also contact the EUROCHAMTT office at 868 222 1938



